Farpoint

Interview Guide

**Introduction**

Hi everyone, I’m [name], the [position] at Farpoint, we are an AI consulting company that helps enterprises leverage the power of artificial intelligence to unlock business value and workforce transformation. Our objective is to better understand HIVE's business and people to see how we can best help the business.

Today, we’re looking to learn more about your understanding of AI, what your day-to-day looks like and what an ideal future state could look like for you.

At this time, I would like to ask if it’s alright if we record the meeting.

**Role**

1. Can you provide an overview of what you do at HIVE, what your responsibilities are and what your day-to-day activities look like?
2. How does this contribute to HIVE’s core business?
3. What are your main goals and objectives for your team?
4. How many people are on your team? Do you work closely?
5. What are some things that you love about your job?
6. What are some things that make it hard to love your job?

**Operations**

1. In terms of your daily operations, can you walk us through what a team member would do each day? Meetings, projects, tasks?
2. Are there any specific regulatory or compliance guidelines that need to be followed during these processes?
3. What are your main deliverables?
4. Are there any key challenges or blockers that you face in your workflows?
5. Has the process changed over time significantly?
6. Do you work with any other teams? Do they provide you with information / inputs that are vital to your role? Are there things you wished worked better?
7. What types of documents or files do you create or manage frequently that’s crucial to your operations and decision-making processes?
8. Where do you think are the greatest concerns around data privacy and security? Are there any important documents with highly sensitive information such as regulatory compliance reports, financial statements or mining operation logs to be cautious about?
9. Are there any types of ongoing training or initiatives out there focused on employee learning & development specifically around technical skills?

**Technology and Products**

1. What are the primary technologies, apps or other software that you use frequently? Salesforce, Slack, Teams, Excel, Figma, Zendesk, Jira, Trello, Gmail
2. Are there any specific tools or software to HIVE Blockchain that you use whether it be crypto mining specific or custom built?
3. Are there any specific technologies or software that you think your team could benefit from using?
4. What’s the difference in networking prices?
5. What is the current technical infrastructure of A40s and H100s atm?
6. How many units do you have at your disposal for this new LLM service?

**Generative AI**

1. How familiar would you say you are with generative AI products and technology such as ChatGPT, Midjourney, Adobe Firefly on a scale of 1 - 10?
2. Have you used any of them? If yes, how often / long?
3. How would you describe your stance on adopting AI technology?
4. What are the benefits you think generative AI could bring to you and your teams?
5. What are the risks of generative AI for you and your team?

**Future State**

1. In an ideal future state, what would your operations look like?
2. How would you like things to run? Meetings, deliverables, tasks, projects?
3. Are there ways to collaborate across the company better? Document sharing, presentations, etc
4. Anything else you’d like to share that you think would be helpful to uncover